

#### **Contact Details:**

•	Name:			
•	Date of Birth:			
•	Gender: 1. Male 2. Female			
•	Mobile :			
•	Email:			
Occupation, Education & Family Details:				
•	Qualification: 1. Undergraduate 2. Graduate 3. Post Graduate 4. Professional 5. Others			
•	Occupation:1. Housewife / Unemployed2. Pvt. Ltd. Co. employee3. Student.4. Public Ltd. Co. employee / Govt. employee5. Business / Self-employed			
•	Employment Level: 1. None / Others (No Fixed Income Source)			
	. 2. Junior Level (executives, trainees, etc.)			
	. 3. Middle Level (Managers, Asst. Managers etc.)			
	. 4. Senior Level ( Directors, CEO, Proprietor, Partner, Doctors, CAs, etc.)  Total Earning Member in Family: 1. 1 2. More than 1			
•				
Total Dependant Members in Family: 1. 0 2. 1-2 3. 3-4 4. More than 4				
Final Few Questions:				
•	Do you have your own home? 1. Yes 2. No			
•	How much do you save out of your annual earnings? 1. Less than 10% 2. 10% - 25%			
	. 3. 25% - 50% 4. More than 50%			
•	How much savings/assets have you accumulated so far? 1. No assets			
	2. Moderate asset level			
	. 3. Satisfactory asset level 4. High asset level 4.			
•	What do you expect your assets to deliver?  1. Regular income flow  2. Appreciation/ Growth			
•	How do you make your investment decisions? 1. Based on primary information only			
	. 2. Only after thoroughly checking the primary			
	info through other sources			
•	How do you define 'RISK' in a financial context? 1. Opportunity to make more money			
	. 2. Uncertainty			
	. 3. Danger / Stay away			



# Financial planning

#### **Start planning for your Child's Education**

Select	the no. of children you wish to plan fo	<u>r:</u> 1.One[ 2.Two[ 3.More than 2[
Child's	s Name: 1.	2.
<u>&amp; Age</u>	<u>.</u> 3.	4.
•	In how many years will you need money for this child's Education?  What is your expected cost of Education (based on current value)?	years
•	What is your anticipated inflation rate	?
•	What are the annual returns you expect on your investment?	%
•	How much money have you already saved or set aside for this child's Education?	Lacs
Select	Start planning for you the no. of children you wish to plan fo	
Child's	the no. of children you wish to plan fo	<u>r:</u> 1.One 2.Two 3.More than 2
	the no. of children you wish to plan fo	<u>r:</u> 1.One
Child's	the no. of children you wish to plan for s Name: 1. 3. In how many years will you need money for this child's Marriage?	r: 1.One 2.Two 3.More than 2 4.
Child's	the no. of children you wish to plan for s Name: 1. 3. In how many years will you need	r: 1.One 2.Two 3.More than 2 4.
Child's	the no. of children you wish to plan for s Name: 1. 3. In how many years will you need money for this child's Marriage? What is your expected cost of Marriage	r: 1.One 2.Two 3.More than 2  2. 4.  years  e Lacs
Child's	the no. of children you wish to plan for s Name: 1.  3.  In how many years will you need money for this child's Marriage?  What is your expected cost of Marriage (based on current value)?	r: 1.One 2.Two 3.More than 2 4.



## Financial planning

## Start planning for your Retirement

At what age do you wish to retire?	years
What is your Life expectancy?	years
<ul> <li>How much do you wish to earn each month after Retirement? (Current Value)</li> </ul>	Rupees
What is your anticipated inflation rate?	%
<ul> <li>What are the annual returns you expect on your investment before retirement?</li> </ul>	%
<ul> <li>What are the annual returns you expect on your investment after retirement?</li> </ul>	%
<ul> <li>How much money have you already saved for your Retirement?</li> </ul>	Lacs

## Start planning for building your Wealth

Select the Goal you wish to plan for? 1. Car 2.Home 3.Va 4.Celebrations 5.Others Goal starts in:	acations 🗌
Goal Title	
<ul><li>In how many years do you plan to buy a Car?</li></ul>	years
<ul> <li>What is your expected cost of this Goal (based on current value)?</li> </ul>	Lacs
What is your anticipated inflation rate?	%
What are the annual returns you expect on your investment?	%
<ul> <li>How much money have you already saved for this Goal?</li> </ul>	Lacs